

Mark Bramwell

- coaching bio



Profile

Mark Bramwell is a skilled coach, trainer, facilitator and performance feedback provider.

Mark is the founder and principal consultant of Bramwell Solutions, and has more than 15 years experience in designing and delivering coaching and development programs across a diverse range of industries and organisations.

He has extensive expertise in interpersonal communications, organisation dynamics, leadership, and employee engagement.

Mark has successfully coached senior executives through to frontline managers. He has assisted individuals improve their communication and leadership skills, turn around poor team dynamics, improve individual and team productivity, and substantially enhance the capability of individuals to take the next step in their careers.

Before launching Bramwell Solutions in 2007, Mark worked for some of Australia's leading consulting organisations in consulting, senior consulting and leadership roles.

Mark's passion for coaching is driven by a desire to assist individuals realise their potential.

Qualifications

Mark's qualifications include:

- ▶ Master of Psychology (Organisational)
- ▶ Graduate Diploma of Applied Science – Professional Psychology
- ▶ Bachelor of Science (Human Movement and Psychology).
- ▶ Member of the Australian Institute of Training and Development

Coaching Methodology

Mark's coaching methodology is founded on the discipline of psychology, and concepts of emotional intelligence. His coaching focuses on building participants' awareness of their personal style, in order to critically review and evaluate how behaviours and actions are being demonstrated and executed in a variety of situations and settings.

The key to successful coaching is finding the right balance between supporting and assisting the participant, while challenging and objectively questioning the participant's current self perceptions, opinions and work style.

Target Audience

Mark's coaching has been engaged by:

- ▶ Senior executives
- ▶ Senior & middle managers
- ▶ Frontline managers
- ▶ High performers
- ▶ Individuals overcoming workplace demands.

Areas of Expertise

Mark's areas of expertise cover:

- ▶ Developing inspiring leadership
- ▶ Motivating individuals and teams
- ▶ Clarifying and defining performance expectations and objectives
- ▶ Managing performance through constructive and improvement focused feedback
- ▶ Developing interpersonal skills that remove ambiguity while building respect and commitment
- ▶ Building assertive and conflict resolution skills
- ▶ Executing effective time management strategies
- ▶ Building empathy and emotional intelligence.

Experience

Mark's coaching and development clients include:

AFL, Arcare, Australia Post, Bush Heritage Australia, NAB, CSIRO, Department of Human Services, Horticulture Australia Limited, IAG, Kordia Solutions, Laerdal, Monsanto, Moreland City Council, Murujuga Aboriginal Corporation, Nokia Siemens Networks, OneSteel, PACCAR, Readify, RMIT University, Sensis, The Salvation Army Employment Plus, University of Melbourne Commercial, VicSuper, Victorian Aids Council, Warrnambool City Council, WorkCover Authority of NSW and Xchanging.

Bramwell solutions
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